



Course One

Introduction to
Cybersecurity and
Airport Administration

Module Four

Communications, Community Relations, Air Service & Future Trends

Overview of how airports interact with the world outside their fences and how they prepare for the future of aviation.



CSAAP

Cybersecurity and Airport Administration Program



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Agenda

- Effective Stakeholder Communications & Engagement
- Airport Public Relations, Marketing & Branding Strategies
- The Air Service Development (ASD) Process
- Managing Airport Noise: Abatement Programs
- Understanding the National Airspace System (NAS) & ATC
- Future Aviation Trends: NextGen, UAVs, Commercial Space
- Cybersecurity Implications Across the Board



Objectives

- Analyze stakeholder comms vulnerabilities (1.4)
- Assess IDS in ATC (2.3)
- Apply encryption to flight ops data (2.4)
- Evaluate compliance via audits (3.3)
- Monitor/adapt practices (3.5)
- Secure tenant/contractor data (5.1, 5.3)
- Develop security for digital property management (5.4)
- Explain/evaluate vendor cyber practices (6.2, 6.4).

Stakeholder Communications & Engagement

- **Definition:** Building and maintaining relationships with all parties interested in or affected by the airport.
- **Key Stakeholders:** Airport Board/Sponsor, airlines, tenants, employees, passengers, community groups, government agencies, media.
- **Airport Board/Sponsor Relations:** Critical for governance, policy, funding. Requires secure, confidential communication.
- **Broader Engagement Tools:** Websites, social media, newsletters, public meetings, advisory committees (e.g., for noise).



Stakeholder Comms. & Engagement (Cont'd)

- Cybersecurity Concerns:
 - *Securing communication channels for sensitive board materials (e.g., encrypted emails, secure board portals).*
 - *Protecting stakeholder databases (PII, contact details, preferences) from breaches.*
 - *Ensuring authenticity of official airport communications (preventing website spoofing, social media account takeover).*



Airport Public Relations & Media (Cont'd)

- **PR Goal:** Proactively shape public perception, manage the airport's image, and serve as the primary source of information.
- **Media Relations:** Building relationships with journalists, issuing press releases, responding to inquiries, arranging interviews.
- **Crisis Communications Plan:** Essential component. Defines roles, procedures, messaging during incidents. Designated spokesperson.
- **Social Media in PR:** Rapid information dissemination, direct engagement, but also risk of misinformation.



Airport Public Relations & Media (Cont'd)

- Cybersecurity Concerns:
 - *Securing official social media accounts (MFA, strong password policies, limited admin access).*
 - *Monitoring for and actively combating disinformation or impersonation campaigns.*
 - *Protecting digital copies of the Crisis Communications Plan from unauthorized access.*
 - *Ensuring website integrity to prevent defacement or hosting of malicious content.*

Airport Marketing & Branding

- **Purpose:** Promote airport services, attract passengers and businesses (including non-aeronautical revenue), build brand loyalty.
- **Marketing Mix (The 4 Ps):** Product (flights, facilities, services), Price (value proposition), Place (accessibility, convenience), Promotion (advertising, PR).
- **Branding:** Creating a unique and positive identity for the airport (logo, tagline, experience).
- **Digital Marketing Tools:** Websites, mobile apps, social media, email marketing, Customer Relationship Management (CRM) systems, loyalty programs.



Airport Marketing & Branding (Cont'd)

- Cybersecurity Concerns:
 - Protecting customer PII collected through marketing channels (GDPR, CCPA compliance).
 - Securing CRM systems and marketing automation platforms from data breaches.
 - Preventing unauthorized access or defacement of digital marketing assets (websites, apps).
 - Ensuring security of online payment systems if marketing links to direct sales (e.g., parking).



Air Service Development (ASD)

- **Goal:** Attract, retain, and expand air service to benefit the airport and community.
- **Key Process Steps:** Market analysis (catchment area, leakage), airline targeting, business case development, route forecasting, incentive negotiation, ongoing relationship management.
- **Data-Intensive:** Relies on passenger demand data, economic data, airline operational/financial data (often confidential), route profitability models.
- **ASD Incentives:** Fee waivers, marketing co-ops, revenue guarantees (require careful FAA review).



Air Service Development (ASD) (Cont'd)

- Cybersecurity Concerns:
 - *Protecting highly sensitive and proprietary ASD analytical data.*
 - *Securing data shared by airlines under NDAs.*
 - *Ensuring integrity of financial models and forecasts used in business cases.*
 - *Vendor risk management for ASD consultants handling sensitive data.*



Airport Noise Abatement (Part 150/161)

- **Context:** Balancing airport's economic role with community quality of life.
- **FAA Part 150:** Airport Noise Compatibility Planning. Voluntary program.
- **Noise Exposure Maps (NEMs):** Depict DNL contours.
- **Noise Compatibility Program (NCP):** Airport's plan for mitigation.
- **FAA Part 161:** Airport Noise and Access Restrictions. For proposed operational restrictions.
- **Mitigation:** Land acquisition, sound insulation, preferential runways, modified flight tracks.



Airport Noise Abatement (Part 150/161) (Cont'd)

- Cybersecurity Concerns:
 - *Integrity of data from noise monitoring systems (often networked OT devices).*
 - *Secure storage and controlled access for NEMs, NCPs, and related sensitive community data (e.g., addresses for sound insulation programs).*
 - *Protecting flight track analysis systems used for noise modeling.*



National Airspace System (NAS) & ATC

- **NAS Definition:** Comprehensive U.S. network of airspace, people, procedures, facilities, and equipment for safe and efficient flight.
- **Airspace Classes:** A, B, C, D, E, G – define rules and services.
- **Air Traffic Control (ATC):** Managed by FAA.
- **ATCT (Airport Traffic Control Tower):** Airport surface & vicinity.
- **TRACON (Terminal Radar Approach Control):** Airspace around busy airports.
- **ARTCC (Air Route Traffic Control Center):** En route airspace.

National Airspace System (NAS) & ATC (Cont'd)

- Cybersecurity Concerns:
 - *Concerns revolve around the interface that the airport has with these systems and programs*
 - *Understanding critical reliance on ATC.*
 - *Secure any airport systems that interface with ATC data (e.g., flight information).*



NAVAIDS & Airport Capacity Challenges

- **NAVAIDS (Navigational Aids):** Provide guidance. Ground-based (VOR, ILS) & Satellite-based (GPS/WAAS).
- **Airport Capacity:** Max aircraft operations in a period. Influenced by runway/taxiway layout, gates, weather, ATC.
- **Delay:** Occurs when demand > capacity. Can propagate through NAS.
- **Cybersecurity Concerns:**
 - *Like NAS/ATC concerns, this revolves around the airport interface*
 - *Ensuring integrity of data from any airport-owned/maintained NAVAIDS (e.g., AWOS, PAPI).*
 - *Physical security of all NAVAIDS on airport property.*
 - *Secure maintenance access for any NAVAID components supported by airport staff.*

Future Trends – NextGen

- **NextGen:** FAA's comprehensive modernization of the NAS.
- **Goals:** Enhance safety, increase efficiency & capacity, reduce environmental impact.
- **Key Technologies:**
 - *ADS-B (Automatic Dependent Surveillance-Broadcast) – GPS-based surveillance.*
 - *SWIM (System Wide Information Management) – Digital data sharing.*
 - *DataComm (Controller-Pilot Data Link Communications) – Digital text comms.*
 - *PBN (Performance Based Navigation) – Precise, satellite-based routes.*
- **Cybersecurity Concerns:**
 - *Increased connectivity & data reliance introduces new vulnerabilities.*

NextGen Cybersecurity Challenges

- **ADS-B Security:** Broadcasts are unencrypted; vulnerable to spoofing (false targets) and jamming. Requires mitigating systems and procedures.
- **SWIM Security:** Protecting integrity, availability, and confidentiality of vast amounts of shared data from diverse sources. Authentication & authorization are key.
- **DataComm Security:** Ensuring authenticity and integrity of digital controller-pilot communications; preventing unauthorized messages or manipulation.
- **PBN Security:** Integrity of navigation databases (aircraft & ground) is critical for safe execution of precise routes.
- Airport systems will increasingly interface with NextGen, inheriting some risks and responsibilities for securing local interfaces/data.

Future Trends – UAVs & Commercial Space

- **UAVs (Drones):** Rapid proliferation. Significant safety/security concerns for airports (unauthorized incursions).
- **C-UAS (Counter-UAS) Systems:** Detect, track, identify, mitigate unauthorized drones.
- **Commercial Space Transportation:** Growing industry; licensed spaceports (some co-located at airports). Unique airspace management & safety needs.
- **Cybersecurity Focus:**
 - *UAVs: Securing C-UAS systems (data integrity, preventing spoofing/jamming of C-UAS), addressing malicious drone payloads/activities.*
 - *Spaceports: Protecting sensitive launch/trajjectory data, securing specialized IT/OT for ground control, telemetry, and range safety.*



Conclusion

- **Recap:** Airports manage complex external communications, PR/marketing, ASD, noise, and interact with a dynamic NAS (NextGen, UAVs, Space).
- Cybersecurity underpins the trust, data integrity, and system availability required for all these functions.
- This concludes our CM-focused content.



Module 5 Preview & Questions

- We will shift to broader IT & Cybersecurity Management Strategies for airports, drawing on external resources while referencing CM context
- Check LMS for readings, supplemental resources, discussion board, and quiz.
- Questions?